



**CANADIAN
AGRICULTURAL
PARTNERSHIP**
Innovate. Grow. Prosper.

Canadian Agricultural Partnership (the Partnership)

May 27, 2021



Overview of The Partnership

4th

agricultural
framework
dedicated to
supporting the
sector

5 years

to drive
sustainable
growth and
outcomes
(2018-23)

\$417M

for strategic
initiatives
programming in
Ontario

- Federal-provincial-territorial initiative to support the sector to:
 - ✓ Increase competitiveness, productivity, profitability;
 - ✓ Increase environmental sustainability;
 - ✓ Expand domestic and international markets;
 - ✓ Improve anticipation, mitigation, and response to risks.

Cost-share funding

Farmers

by Ontario Soil &
Crop Improvement
Association



Processors and other ag- business

by OMAFRA



Place to Grow: Agri-Food Innovation Initiative

By OMAFRA



Cost-share funding opportunities for agriculture and food-value chain partners, which encourages greater collaboration to:

- Identify opportunities
- Address challenges in the sector and industry priorities
- Help drive innovation

- Environmental Farm Plan
 - Biosecurity
- Growing Your Farm Profits

Workshops and eLearning



1

ASSESS: What is your farm business's challenge or opportunity?



2

PREPARE AN ACTION PLAN:
Identifying ways to address the challenge or opportunity?



3

IMPLEMENT THE ACTION PLAN:
Some activities may be eligible for cost-share funding assistance



environmental farm plan
sustainably farmed

Canada-Ontario Environmental Farm Plan

A voluntary environmental education and awareness program





Growing Your Farm Profits Workshop

- Production management
- Marketing
- Financial management
- Human resources
- Social responsibility
- Succession planning*
- Business goals

Biosecurity Workshop Benefits:

- **Understand** the benefits of an on-farm biosecurity program
- **Identify** current practices that could be putting your farm at risk
- Work with a veterinarian or Certified Crop Advisor to **enhance** biosecurity protocols on your farm.

Online Resources

- ontarioprogramguides.net
- ontarioprograms.net



Home

Association

Programs

Research & Resources

Contact Us

English Français



You are here:



- Canadian Agricultural Partnership
 - Operation Pollinator
 - Workshops & Webinars
 - Species at Risk Farm Incentive Program
 - Species at Risk Partnerships on Agricultural Lands
- Canadian Agricultural Partnership
 - Lake Erie Agriculture Demonstrating Sustainability (LEADS)
 - Farmland Health Check-Up

unique non-profit farm organization that represents commodity groups across the province.

We are leaders in producer education, local association development, program delivery and consumer outreach.

Are you eligible?

- File farm business income taxes in Ontario
- Have a valid and up to date Premises Identification Number (PID)
- Have a valid Farm Business Registration Number (FBRN) or able to provide an eligible exemption*
- Meet all application requirements

Key Priority Areas:

Economic Development



Environmental Stewardship



Protection and Assurance



Economic Development





Project Categories – Business Analysis

Financial Analysis

Business Plans



Market Development

Marketing Plans

Market Products in Canada

Market Products Internationally

Develop New Products or Processes



Productivity

Planning for Increased Labour Productivity

Technology and Equipment to Improve
Labour Productivity

Technology and Equipment to Improve Labour Productivity

Stream: Producer

Code:

EMPT-PD-C

For projects focused on the execution of a comprehensive plan to implement new and novel technologies and equipment to enhance labour productivity.

Who should apply?

Producers who wish to significantly enhance labour productivity and efficiencies by putting in place:

- New or novel technological or equipment upgrades. New or novel upgrades are defined as those that have been adopted by less than 20 per cent of the sector in Ontario to date; or
- Technological or equipment upgrades at Northern Ontario and Indigenous Partner businesses, that may or may not be new or novel

To apply you must have completed

- A [labour productivity plan](#)*

Eligible activities and expenditures

- Retrofit, upgrade or acquire new equipment or technology (including integrated software systems) to increase automation
- Modification of existing equipment or technology (including integrated software systems) for optimization or to enable the installation of automation and labour-saving equipment or technology
- Third-party advisory costs for first-time training of key personnel on project-related new equipment, technology, software and processes
- Third-party advisory costs for development and translation of existing labour productivity-focused policies, feedback systems, preventative maintenance procedures, and standard operational procedures to improve personnel performance, reduce downtime, reduce waste, and optimize labour availability
- In-kind contributions

Ineligible activities and expenditures

- Activities and expenditures as detailed [here](#)
- Building shell modifications
- Incremental and ongoing maintenance costs, or those deemed to be part of normal operations
- Costs and activities associated with expanding facility capacity or output
- Irrigation systems or upgrades
- Travel and meal costs

Available cost-share

35 per cent, up to a maximum of \$100,000

How applications are assessed?

- Applications are accepted only during intakes.
- Evaluated after intake closes.
- Only **eligible and complete** applications are considered.
- Assessed using **Merit Assessment Criteria**.
- Projects that best meet Merit Assessment Criteria receive cost-share funding allocation.

Applications Outcomes

- Approved
- Partially Approved
- Conditionally Approved
- Declined: Incomplete
- Declined: Ineligible
- Declined: Low Merit

Applications and Additional Information:

- Detailed information and application forms can be accessed through the **www.ontarioprogramguides.net** website



Any Questions?